

DHL Global Forwarding S.A. (Proprietary) Limited



DHL Global Forwarding SA (Pty) Ltd
10 Patrick Road, Jet Park, Boksburg
P O Box 558, Kempton Park 1620

Mrs. Val Van Der Ploeg
Futuristic Training
Per E-mail

Kw036
011 928 0400
29 April 2009
Testimonial

Your
reference
Our
reference
Phone

To Whom It May Concern:

I can confirm that Futuristic Training conducted Sales Training for DHL Global Forwarding in November/December 2008. The sales training Futuristic Training was offering got my attention because of the measurable outcome, these being individual in field assessments, prior, during and post training conducted by Val Van Der Ploeg, plus ongoing individual and management assessments.

We opted for a 1 day a week program of in class lectures (so that our sales team was not off the road for too many consecutive days). The lectures, which I attended were very interactive, Val got a good participative atmosphere going within our team.

I was able to measure the success of this training by the number of new accounts signed up. Average for 1st quarter of 2008 versus 1st quarter of 2009 was 96% growth.

I can confidently recommend Futuristic Training.

Karen Wilsenach (signed)
National Sales Manager



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